



# WIEDMANN & WINZ

## POWER LOGISTICS



Seller  
Verkäufer



Customs  
Ausfuhrzoll



Loading  
Beladung



Carrier  
Frachtführer



Cargo Terminal  
Frachtterminal



Port  
Hafen



Transport  
Transport



Port  
Hafen



Cargo Terminal  
Frachtterminal



Carrier  
Frachtführer



Customs  
Einfuhrzoll



Unloading  
Entladung



Buyer  
Käufer

	Seller	Customs	Loading	Carrier	Cargo Terminal	Port	Transport	Port	Cargo Terminal	Carrier	Customs	Unloading	Buyer
<b>EXW</b> (ex works)	■												
<b>FCA</b> (free carrier)	■	■	■										
<b>FAS</b> (free alongside ship)	■	■	■	■	■								
<b>FOB</b> (free on board)	■	■	■	■	■	■							
<b>CFR</b> (cost and freight)	■	■	■	■	■	■	■	■					
<b>CIF</b> (cost, insurance & freight)	■	■	■	■	■	■	■	■	■	■			
	optional								obligation				
<b>CPT</b> (carriage paid to)	■	■	■										
<b>CIP</b> (carriage and insurance paid to)	■	■	■										
	optional			obligation									
<b>DAP</b> (delivered at place)	■	■	■	■	■	■	■	■	■	■	■		
<b>DAT</b> (delivered at terminal)	■	■	■	■	■	■	■	■	■	■	■		
<b>DDP</b> (delivered duty paid)	■	■	■	■	■	■	■	■	■	■	■	■	

SEAFREIGHT / SEEFRACHT

Seller / Verkäufer: ■ Risk / Risiko ■ Cost / Kosten ■ Insurance / Versicherung  
 Buyer / Käufer: ■ Risk / Risiko ■ Cost / Kosten

All information without guarantee. For details see Incoterms® 2010.  
 Alle Angaben ohne Gewähr. Für weitere Informationen s. Incoterms® 2010.